

Crieff Succeeds BID Limited
Draft Minutes of a Meeting of the Board on Tuesday, 6th September 2016
Crieff Hydro, 6.00 p.m.

David Agnew (DA); Bob Anderson (BA); Scott Bennett (SB); Ailsa Campbell (ACa); Stuart Cassells (SC); Neil Combe (NC); Ann Cowan (ACo); Graham Donaldson, Chairman (GD); Kate Graham (KG)

ATTENDANCE: Michael Willis (MW); Jean Ann Scott Miller (JASM)

APOLOGIES: William Frame; Stephen Leckie; Simon Pengelley; Anne Younger

1. The Chairman extended a general welcome. The purpose of the meeting was to continue Board training with MW. However, an urgent piece of business required a decision. He had earlier issued documents relating to the three tenders for a promotional video. VOLPA's considered advice was that the offer from a Perth company should be accepted. An alternative and cheaper offer from a local company did not, in their view, provide the same quality of product.
2. Following a full discussion, it was **AGREED** that GD should contact the local operator and explain the Board's dilemma – while keen to employ a local company, the Board had also to ensure delivery of the best possible product. Would he be able to meet our professional advisers' required standard? It was further **AGREED** that, following this conversation, the final decision would be taken at the Board meeting on 13th September 2016.
3. MW then led a detailed and illuminating critique of the Board's performance, based on his attendance at earlier meetings, and with the process leading to this deferred decision as a case study.
4. In the light of his comments and the Board's response, it was **AGREED** to revisit the issue. It was then **PROPOSED** Stuart Cassells, on behalf of the Marketing Sub-group, to accept the offer from the Perth company. It was further **PROPOSED** by David Agnew **SECONDED** by Neil Combe that the Board should uphold its earlier decision to defer, pending discussion with the local company. On a show of hands, the counter-motion was carried by a majority of 5 to 3.
5. It was further **AGREED** that the Board should develop and record a clear policy on the use of local suppliers and operators.
6. The Chairman and all Directors thanked MW for his very useful support and guidance.

There being no other competent business, the Meeting ended at 7.30 p.m.